



“World Smart Energy in Tokyo”

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But, did you know that Tokyo will be hosting much bigger exhibition and trade show just before the event?

It is called World Smart Energy in Tokyo. It will be held on March 1-3 at Tokyo Big Sight attracting 70,000 people.

So, why do not you consider visiting Tokyo just before you will go to Toronto??

#206, Elite Complex B,
Chinggis Avenue 14, 1st khoroo
Sukhbaatar district
Ulaanbaatar,
Mongolia

Any inquiries for more information, any feedback, suggestions or comments that you would like share with us are welcomed as always. Please contact us at:

Email: staff@frontier.mn
(T) 976-7011-9999
(F) 976-7011-1991

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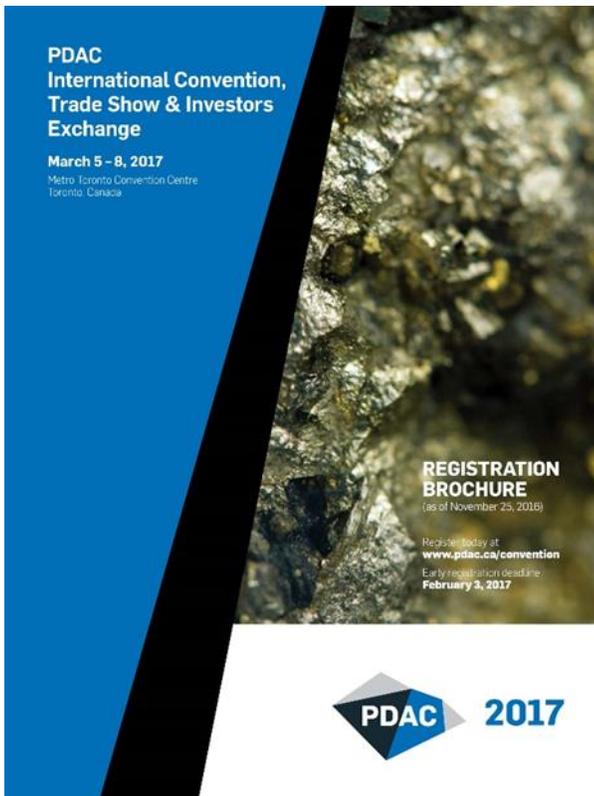
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PDAC 2017: March 5 - 8

Where the world’s mineral & finance industry meets



PDAC International Convention, Trade Show & Investors Exchange is the world’s leading Convention for people, companies and organizations in, or connected with, mineral exploration and finance. In addition to meeting over 900 exhibitors and 22,000 attendees from 125 countries, you can also attend technical sessions, short courses and networking events.

The four-day annual Convention held in Toronto, Canada, has grown in size, stature and influence since it began in 1932 and today is the event of choice for the world’s mineral and finance industries.

As you see below, World Smart Energy Week consists of several sub-categories.



The exhibition is interesting for you especially if you are interested in the most updated technology from Japan on Energy.

There will be almost 1400 exhibitors. So, you can visit them and exchange ideas with Japanese exhibitors.

In addition, there will be more than 7000 foreign guests from 70 countries.

So, you can communicate with the representatives from leading foreign companies in each field.





Speaking with specific topics, I would like to draw your attention to Wind Energy. The topic is worth mentioning because Japan has started to invest in Mongolian Wind market just recently.

Clean Energy Asia LLC together with its shareholders, Newcom LLC and SB Energy Corp., signed last September with JICA and EBRD financing agreements to construct a 50MW wind farm in southern Mongolia.

The size of the project is still small. But, the project has a big potential to grow further. Also, in addition to Softbank, there might be strong interests to invest in renewable energy field in Mongolia.

Japan has a vision to reach its 2016 goal of doubling its renewable energy use to between 22 and 24 percent by 2030 from around 10 percent at present. At the same time, Japan looks for expanding to invest overseas in renewable energy aggressively in a long run.

One of the most important source of financing from Japan will be those from JBIC. JBIC is a policy-based financial institution of Japan, and conducts lending, investment and guarantee operations while complementing the private sector financial institutions. Overseas investment loans support Japanese foreign direct investments. The loans can be provided to Japanese companies (investors), overseas Japanese affiliates (including joint ventures) and foreign governments or financial institutions that have equity participations in or provide loans to such overseas affiliates.

Not much money has not been provided to the projects in Mongolia yet. But, Abe Administration is very keen to work with Mongolian Government. So, if the Mongolian projects have become mature enough to convince JBIC, there will be more room for the industry to be able to receive finance from Japan.

Direct loans by JBIC to Japanese companies are intended for mid-tier enterprises and SME, as well as to projects aimed at developing or securing interests in overseas resources that are strategically important to Japan, and projects that support merger and acquisition (M&A) activities (these projects include those of large companies). Moreover, JBIC provides two-step loans (TSL) to support the overseas business deployment of Japanese companies, including mid-tier enterprises and SME, as well as TSL intended to support M&A activities by Japanese companies. JBIC is also able to provide short-term loans for overseas business operations when bridge loans are required to fill the financing gaps before that offers long-term loans. Moreover, JBIC is empowered to provide investment loans for projects in developed countries for specific sectors.



So, it will be a very beneficial low interest loan for Mongolian companies.

Below are the eligible sectors of overseas investment loans by JBIC in developed countries.

We are not sure if they are comfortable to invest in those sectors in Mongolia yet.

But, they might consider us once our country risk become lower.

Eligible Sectors of Overseas Investment Loans by JBIC in Developed Countries

- Railways (high-speed, inter-city projects and projects in major cities)
- Road business
- Water business
- Biomass fuel production
- Renewable energy power generation
- Nuclear power generation
- Power transformation, Transmission and distribution
- Highly efficient coal-fired power generation
- Coal gasification
- Carbon capture and storage (CCS)
- Highly efficient gas-fired power generation
- Smart grid
- Development of telecommunications network
- Shipbuilding and Marine transport
- Satellite launching and operation
- Aircraft maintenance and sales
- Medical business(related to positron beam therapy facility)
- Petrochemical production
- Waste incineration and Waste to energy

In case you are interested in knowing more about the exhibition, please contact us!

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FRONTIER Securities

#206, Elite Complex B,
Chinggis Avenue 14, 1st khoroo
Sukhbaatar district
Ulaanbaatar,
Mongolia

Tel: +976 7011 9999

Fax: +976 7011 1991

Email: staff@frontier.mn

Web site: www.frontier.mn